

# Tell-A-Friend Share the word!

## Who Could Benefit From This?



- First-time homebuyers... *Just having gotten their mortgage or refi, they are at the highest*
- Have recently refinanced ... *debt load point; they have the most to interest to save.*
- Are into their mortgage up to about halfway
- Have single or multiple mortgages
- Have a manageable payment
- Have a good rate (or not)
- Think it s a good idea to be out of debt and owning their home in record time
- Have any other kind of debt (non-mortgage) with interest attached to it such as credit cards, auto loans, personal loans, student loans, paying on an RV, houseboat, tax debt, consolidated debt, etc.

*We have different programs for different people: those with just mortgages, those with mortgages plus other types of debts, or those with just non-mortgage debts. Something for everyone!*

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## HOW TO REFER – WHAT TO SAY

“I know of a unique program you ought to look into that can save you a lot of time and money on that mortgage, and I know someone who can go over it with you.  
Is it alright if I have him contact you to see if you qualify for it?”

If they ask “What’s it about?”

“That’s for him to explain. I’m not the expert. But, I’m pretty confident it would be well worth meeting with him. What have you got to lose?”

Often times a person will say

“I’m good (*having a mortgage and good rate*)... I’m not interested.” “I have a manageable payment... I don’t want to do anything.” “I have a good rate... I don’t want to refinance.” “I don’t have extra money to pay more each month...so it’s not for me.” (*but, it’s what they don’t know and what they assume that can be hurting them greatly*)

If they say “How much does it cost?”

“The cost of not being on it is what you need to find out. On average, that’s about \$150,000 in unnecessary interest payments. Your cost may be more, or less. The only way to find out is through the free analysis showing everything.”

Or:

“He can go over that with you. The analysis he does shows all the numbers. You really should get one. I hear it’s quite incredible what’s revealed about how much money so many people are wasting in unnecessary interest payments.”

*Imagine having the power to connect someone to a service that can potentially eliminate thousands of needlessly-being-spent hard-earned money of your friends, family, co-workers, associates, clients.*



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ELMINATE DEBT – BUILD WEALTH

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